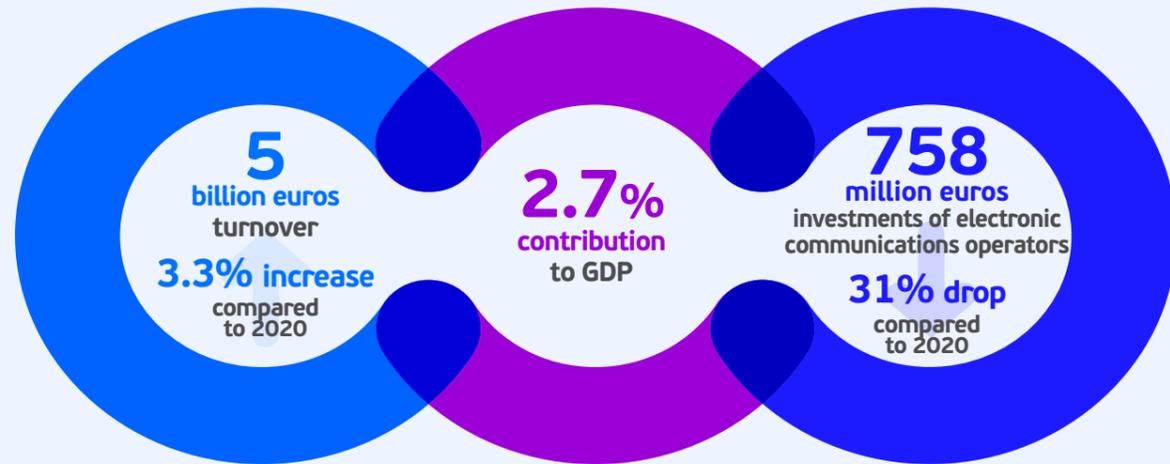


SIGNIFICANT DATA ABOUT THE GREEK ELECTRONIC COMMUNICATIONS MARKET FOR 2021

Key figures



Fixed Telephony

4,912,074 telephony lines
46% penetration in the population
1.45 billion euros retail revenues
↑ 2% increase compared to 2020

13.3 billion minutes outgoing traffic of national fixed calls
↓ 7.9% drop compared to 2020
352,606 ported numbers
↓ 13.9% drop compared to 2020



Mobile Telephony

11.5 million active connections
108% penetration in the population
1.7 billion euros retail revenues
↑ 2.7% increase compared to 2020

31.8 billion minutes of voice calls
↑ 4.3% increase compared to 2020
383,868 ported numbers
↑ 31.6% increase compared to 2020



Average monthly use of data services & call duration

Post-paid residential user: **5.3 GB, 286'** to mobiles & **40'** to fixed lines
Pre-paid user: **3.8 GB, 138'** to mobiles & **14'** to fixed lines
Business user: **2.6 GB, 285'** to mobiles & **43'** to fixed lines



Average monthly revenue from fixed & mobile telephony

Per connection from the provision of telephony services at a fixed location: **16.2 euros**
Per post-paid user: **20.3 euros**
Per pre-paid user: **6.3 euros**

SMS

2.4 billion messages
6.1% increase

DATA

563 million GB
49% increase

MMS

8.1 million messages
15.8% increase



Broadband

4,429,370 fixed broadband connections
↑ 3.7% increase compared to 2020

41.5% fixed broadband penetration in the population
9,875,405 mobile connections with Internet usage
↑ 7% increase compared to 2020

NGA 796,611 lines ↑ 66% increase

VDSL 1,989,488 lines ↑ 29% increase

LLU 1,504,872 lines ↓ 14.4% drop

Bundled offers



4.5 million bundled offers

49% was 2-Play offers (fixed telephony+fixed broadband access)



Pay-TV

1.14 million pay-TV subscriptions

↑ 2.5% increase compared to 2020

66% was satellite TV subscriptions