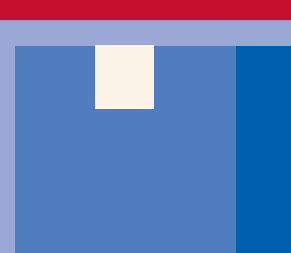


THE COURSE OF THE GREEK POSTAL MARKET IN 2020

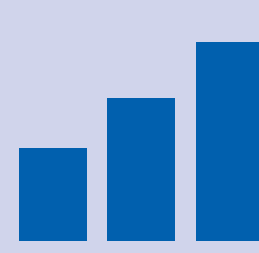
Key figures



596.5 million euros
revenues
↑ **5.8% increase**
compared to 2019

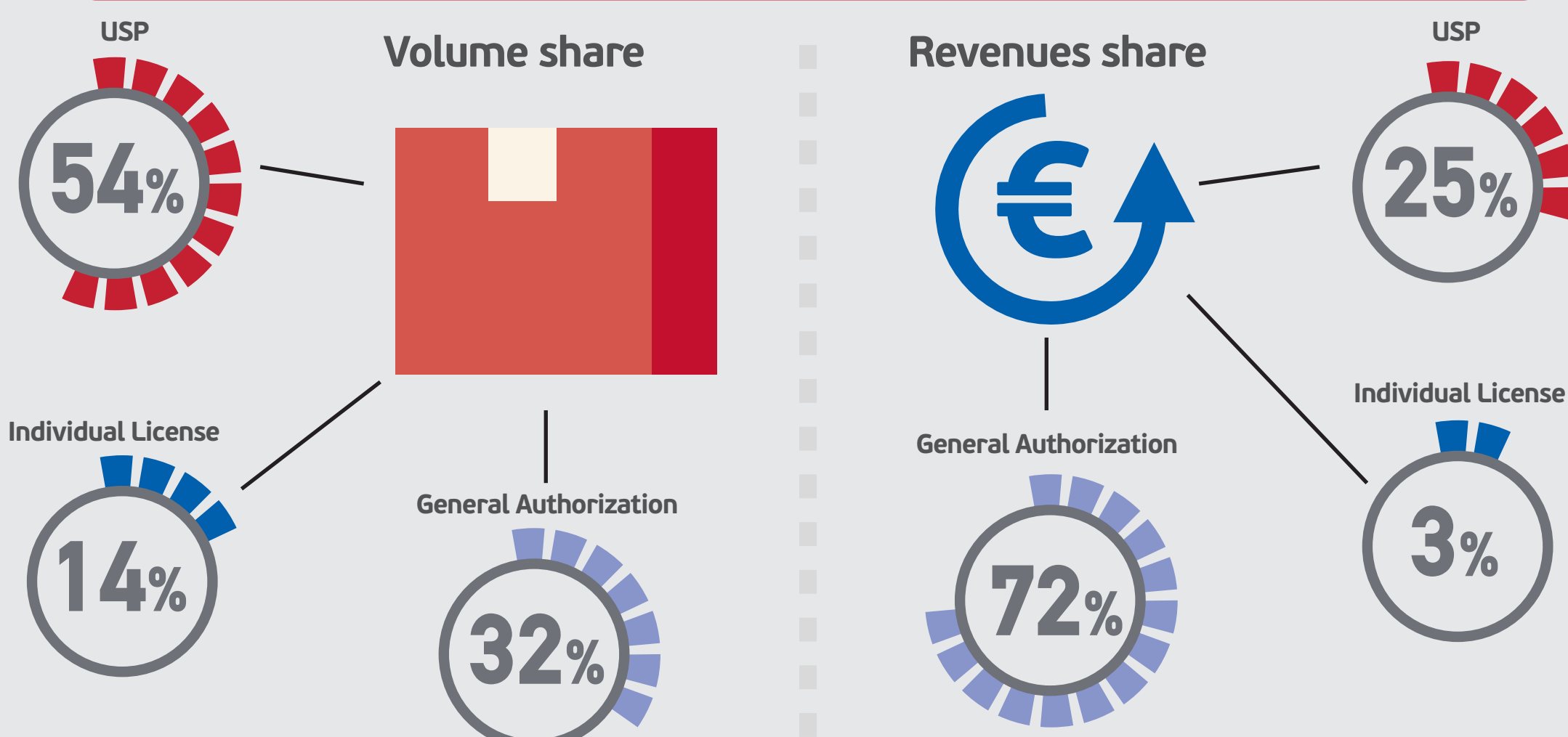


328.7 million handled
postal items
↓ **5.1% drop**
compared to 2019



75 new companies
entered the courier
services market

Postal items volume and revenues shares of postal services providers, 2020



Source: EETT (based on data provided by postal services providers)



Universal Service Provider

- **149.9** million euros revenues
- ↓ **14% drop** compared to 2019
- **176.7** million handled postal items
- ↓ **17.2% drop** compared to 2019



Companies with Individual License

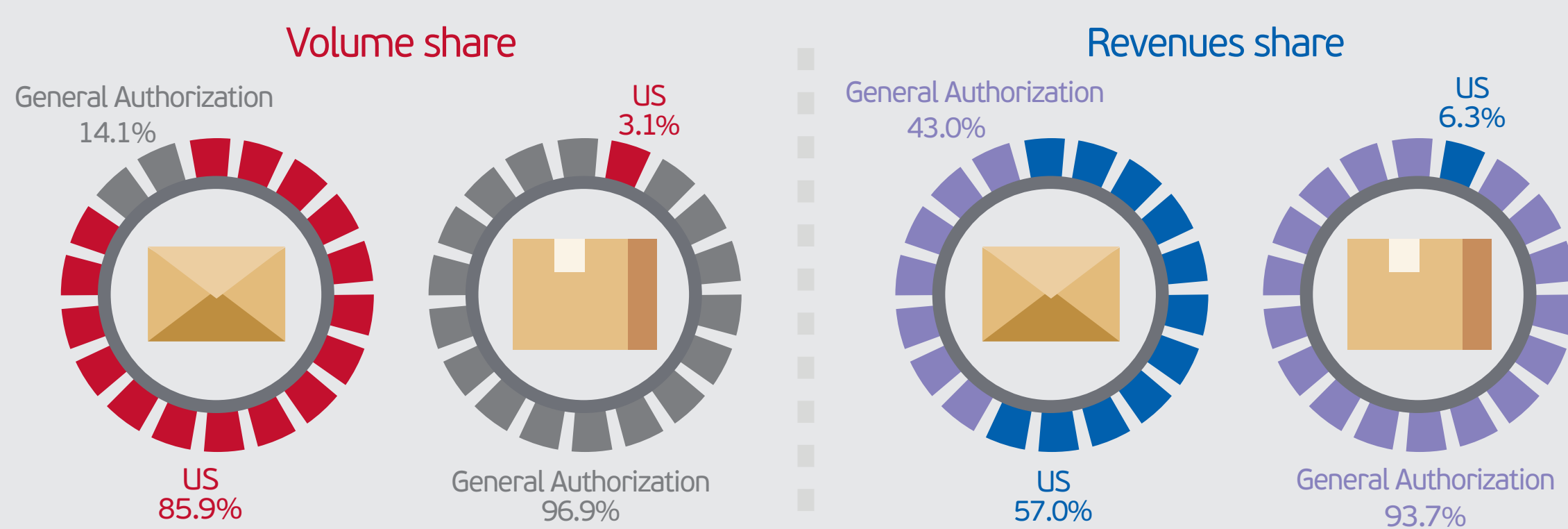
- **18.4** million euros revenues
- ↓ **11.7% drop** compared to 2019
- **46** million handled postal items
- ↓ **5.4% drop** compared to 2019



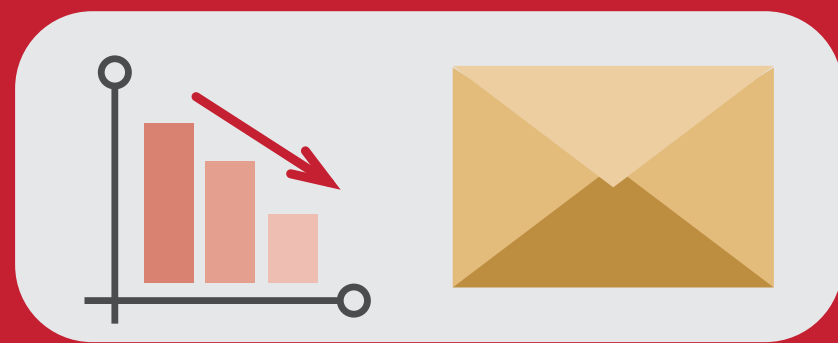
Companies under General Authorization

- **428.2** million euros revenues
- ↑ **16.2% increase** compared to 2019
- **106** million handled postal items
- ↑ **25.9% increase** compared to 2019

Letters and parcels shares for the US and the courier services, 2020

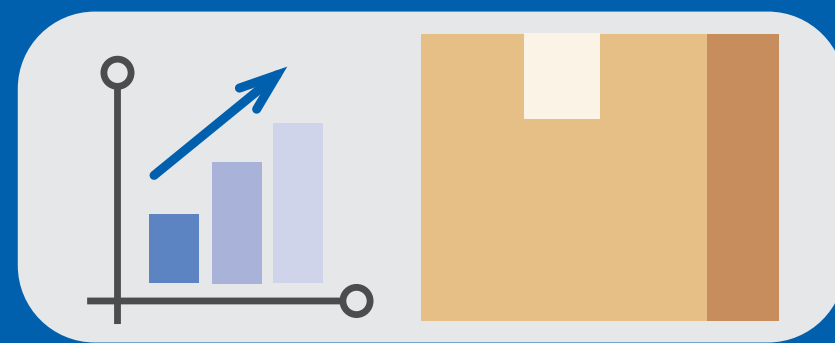


Source: EETT (based on data provided by postal services providers)



Letters

- **256.8** million handled letters
- ↓ **12.1% drop** compared to 2019
- **257.8** million euros revenues from the handling of letters
- ↓ **8.3% drop** compared to 2019



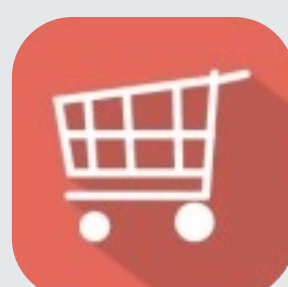
Parcels-Small packages

- **72** million handled parcels-small packages
- ↑ **32.7% increase** compared to 2019
- **338.7** million euros revenues from the handling of parcels-small packages
- ↑ **19.9% increase** compared to 2019

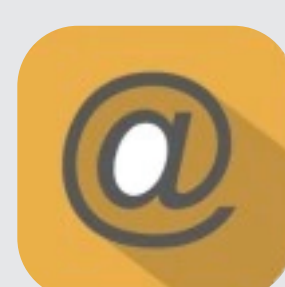
Key factors that influenced revenues from the handling of parcels & letters



Significant increase in the demand of courier services due to the Covid-19 pandemic



E-commerce growth



E-substitution of letter mail