

# THE COURSE OF THE GREEK POSTAL MARKET IN 2020

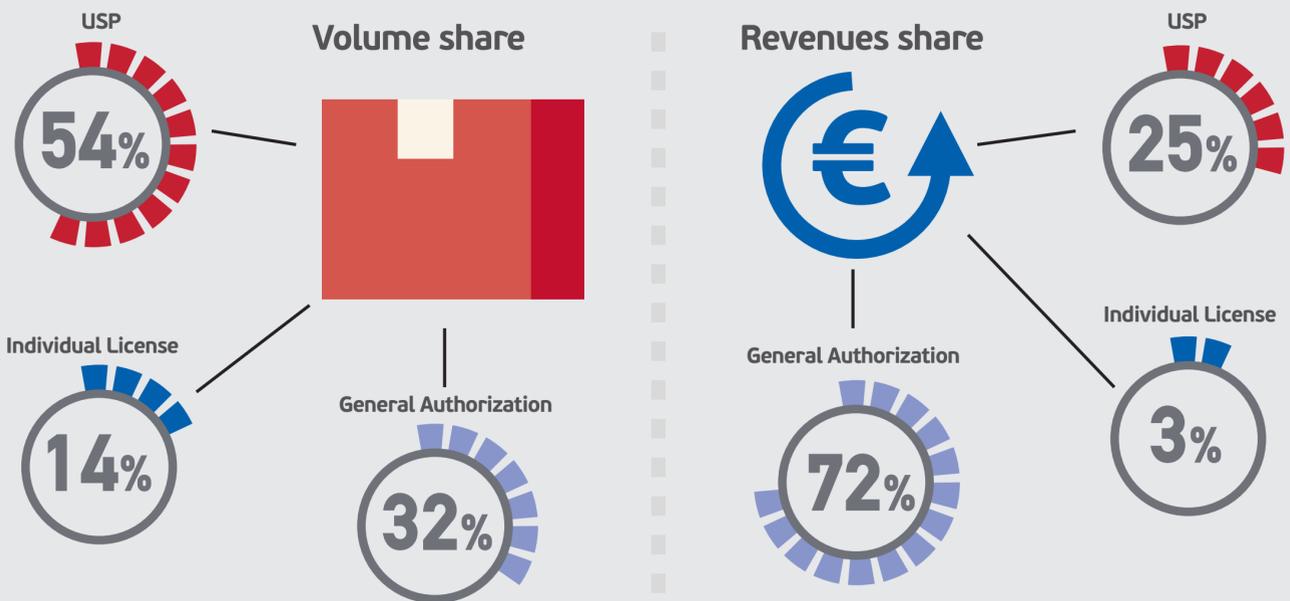
## Key figures

**596.5** million euros revenues  
 ↑ **5.8% increase** compared to 2019

**328.7** million handled postal items  
 ↓ **5.1% drop** compared to 2019

**75** new companies entered the courier services market

## Postal items volume and revenues shares of postal services providers, 2020



Source: EETT (based on data provided by postal services providers)

**Universal Service Provider**

- **149.9** million euros revenues
- ↓ **14% drop** compared to 2019
- **176.7** million handled postal items
- ↓ **17.2% drop** compared to 2019

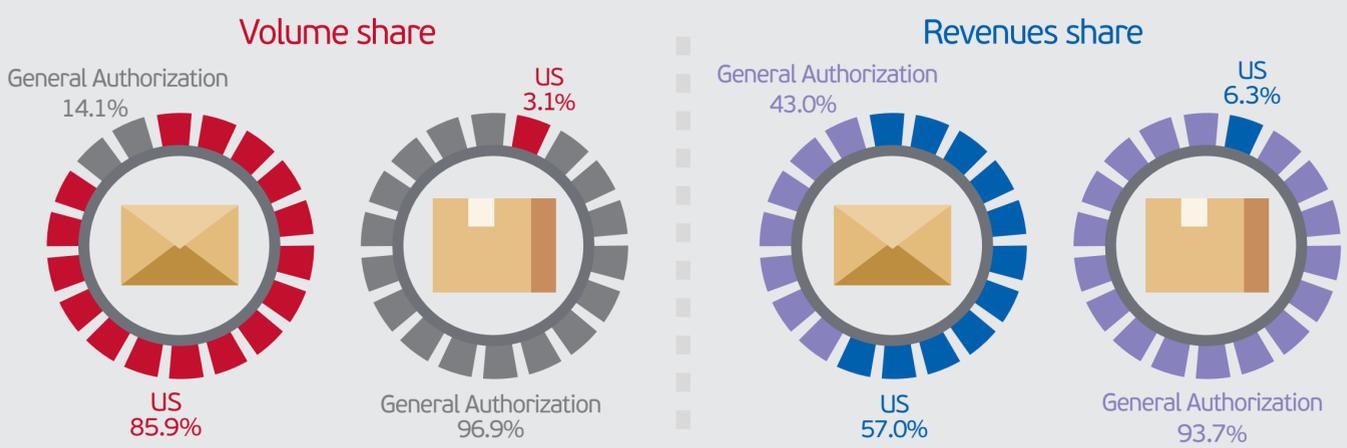
**Companies with Individual License**

- **18.4** million euros revenues
- ↓ **11.7% drop** compared to 2019
- **46** million handled postal items
- ↓ **5.4% drop** compared to 2019

**Companies under General Authorization**

- **428.2** million euros revenues
- ↑ **16.2% increase** compared to 2019
- **106** million handled postal items
- ↑ **25.9% increase** compared to 2019

## Letters and parcels shares for the US and the courier services, 2020



Source: EETT (based on data provided by postal services providers)

### Letters

- **256.8** million handled letters
- ↓ **12.1% drop** compared to 2019
- **257.8** million euros revenues from the handling of letters
- ↓ **8.3% drop** compared to 2019

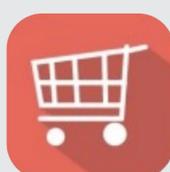
### Parcels-Small packages

- **72** million handled parcels-small packages
- ↑ **32.7% increase** compared to 2019
- **338.7** million euros revenues from the handling of parcels-small packages
- ↑ **19.9% increase** compared to 2019

## Key factors that influenced revenues from the handling of parcels & letters



Significant increase in the demand of courier services due to the Covid-19 pandemic



E-commerce growth



E-substitution of letter mail