

## Message from the President

In August 2005, I was more than delighted to take up the duties of the President of EETT, being fully conscious of the obligations such a position creates. The work of EETT is an important and interesting challenge for me, since I firmly believe that the results of this work can greatly contribute to the general development of Electronic Communications and Postal Services in Greece.

We are now moving to a second phase for EETT, characterized by the effort to create a greater and more flexible organization at the same time. Our aspiration for EETT is to become more than an effective management authority, which sufficiently meets its regulatory and supervisory obligations.

I want to see a European-standard EETT, which will undertake a strategic role, thus forming a main gear for the development and dissemination of broadband services and new Internet applications in Greece. An EETT, which, through its regulatory actions, effective supervision and regulation, ongoing and essential consultation with market agencies and consumers, and also through its Decisions, will be moving to the future. Its aim will be to support the strategy for transition to Internet Protocol (IP) era, to pave the way for new innovative competitive networks and products, and multiple Internet services, as well as to monitor their application, thus significantly contributing to the development of Electronic Communications as a whole.

Contacts and cooperations developed with the State, the users, the market and regulatory authorities in the European Union and the greater area of the Mediterranean and SE Europe, as well as the available know-how, provide us with a strategic overview of the market and enable us to contribute effectively to its development. We can be the Strategic Partner of the State, which can effectively contribute to the creation of a

national strategy for the development of broadband, Internet and related applications.

The Law 3431/2006 on Electronic Communications provides EETT with more tools in order to perform its regulatory tasks and allow competition to the benefit of citizens, businesses, technological development and Greek economy in general. Moreover, it opens the way to the full and substantial deregulation of the broadband Internet market, allows for better management and spectrum re-allocation and encourages investments in broadband network infrastructure and services.

Furthermore, a new environment has been created in Postal Services, characterized by radical ongoing technological changes, forming a new technical and economic standard based on knowledge, dissemination and exploitation of information, technology, innovation. We have now reached a crucial point for decision-making as regards full deregulation of the Postal Market.

In this context, we aim at ensuring access to a wide range of networks and communications services for everyone and developing the Postal Services market, by creating a transparent and impartial regulatory environment, according to the principles of competition. Through a renewed regulatory framework in the field of General Authorizations and Individual Licences, we will attempt to lead the sector into a technologically advanced environment in the next three years. Here I would like to note that Postal Services represent the background and infrastructure required for an effective and profitable e-commerce environment.

This Report presents the actions of EETT during 2005, which constituted another year of important developments in Electronic Communications and

#### Postal Services.

In terms of Electronic Communications, the most important action was the preparation for harmonization of Greek law with the European Regulatory Framework. The main priority was the analysis and identification of individual Electronic Communications markets, focusing on access and broadband services markets. EETT also focused on the more effective management and supervision of the radio spectrum, to meet user needs.

As regards Postal Services, further emphasis was placed on market supervision and monitoring on the one hand, in order to ensure competition, protect consumers' interests, and ensure quality of offered services on the other hand.

Our goals for 2006 are the following:

- Smooth and effective operation of the new Regulatory Framework, especially as regards competition between operating agencies, to the benefit of users.
- Significant improvement of information provided to consumers and their protection in relation to the quality of network and Electronic Communications services.
- Enhancement of the already strengthened, under the new Law, supervisory and regulatory role of EETT in the implementation of the above.

Moreover, EETT pursues the following objectives:

- Contribution in the context of its strategic role and increased competences, in order to achieve the following by 2010:
  - provision of broadband services to all Greek citizens.
  - transition to Digital TV.
  - high-speed interconnection of all public services, educational institutes, schools, research institutes among themselves and to the Internet.

- Turn Greece into an "Internet Node" for the wider area until 2015, with secured optic fiber access for domestic and business users.
- Turn Greece into a provider of competitive high-technology services by 2020.

However, the achievement of these high objectives requires more than ever:

- Consensus: actions and decisions are required at high political level for a long-term and consensus policy.
- Vision: turn Greece into an Internet power in Europe and a country providing High-Tech Services by 2020.
- Coordination: appointment of a competent agent undertaking Internet and IT issues and formation of a flexible and interparty "Strategic Centre", directly reporting to the Prime Minister and coordinating all actions.

EETT will take all efforts and cooperate with all competent agencies to achieve the aforementioned. We are always open to ideas, views and proposals, which can help us to improve our country's performance and stay in line with developments.

On this occasion, I would like to thank my predecessor, Professor Emmanouil Giakoumakis and all the members of the previous EETT Management for their coordinated efforts in previous years to modernize the market in the emerging field of Electronic Communications.

Professor Nikitas Alexandridis  
EETT President

Maroussi, May 2006