



Invitation to Tender for the Market Analysis Project

The need to revise the definition and the analysis of the Electronic Communications markets derive from both National and Community Law.

In particular, according to the Framework Directive, "As soon as possible after the adoption of the recommendation or any updating thereof, national regulatory authorities shall carry out an analysis of the relevant markets, taking the utmost account of the guidelines. Member of states shall ensure that this analysis is carried out, where appropriate, in collaboration with the national competition authorities". At the same time, according to the pertinent provisions of Law 3431/2006, "The market analysis process, which comprises the definition of the relevant markets, the realization of the analysis of the level of competition, the determination of undertakings with Significant Market Power (SMP) and the imposition of appropriate and proportionate special regulatory obligations accordingly, is carried out by EETT at fixed intervals, which cannot be longer than two years from the completion of the previous analysis".

In this context, EETT with a relative Decision announced a tender for the selection of the Contractor for the Project of Market Analysis and the Assessment of Significant Power in the Markets:

- (a) Wholesale (physical) network infrastructure access (including shared or fully unbundled access) at a fixed location (Market 4 of the New Recommendation),
- (b) Wholesale broadband access (Market 5 of the New Recommendation) and
- (c) Voice call termination on individual mobile networks (Market 7 of the New Recommendation).

Within the scope of the project to be awarded, the Contractor is called to assist EETT at each phase of the market analysis procedure, stated above.

The procedure followed for the selection of the Contractor for the specific project will be direct awarding with concise market research.

Services shall be provided in the Contractor's premises. The contractor shall meet with EETT periodically in EETT's premises.

Only those candidates who will prove that they have special experience in competition level analysis projects in at least one of the above Electronic Communications markets,

based either on the current or the previous Recommendation of the European Commission, will be selected as candidate Contractors among those expressing their interest. The related Tender Announcement will be notified only to these candidates who will be requested to submit an Offer.

To this effect, the candidate contractors will be invited to state their interest in writing to EETT, while at the same time submitting the required supporting documents that will certify the required experience.

The contractors disposing of experience in all three of the above mentioned markets will be preferred among the interested parties that will substantiate the experience stated above.

The contract will be awarded based on the criterion of the lowest submitted financial offer.

