



Ethernet FTTH and Open Access – The Key to a Future-Proof Next Generation Access Network



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Requirements for a future-proof FTTH solution

- Support for
 - growing bitrate requirements ... *50% YoY*
 - over the lifetime of the fiber plant ... *>40 years*
 - without any major modification of the passive infrastructure ... *no introduction of additional components in the fiber plant*
 - easy upgrade of transmission speeds ... *on a per-customer basis*
- Easy management
 - no bottle-necks in the passive infrastructure
 - simple trouble-shooting
 - no need for encryption
- Open access

Open Access

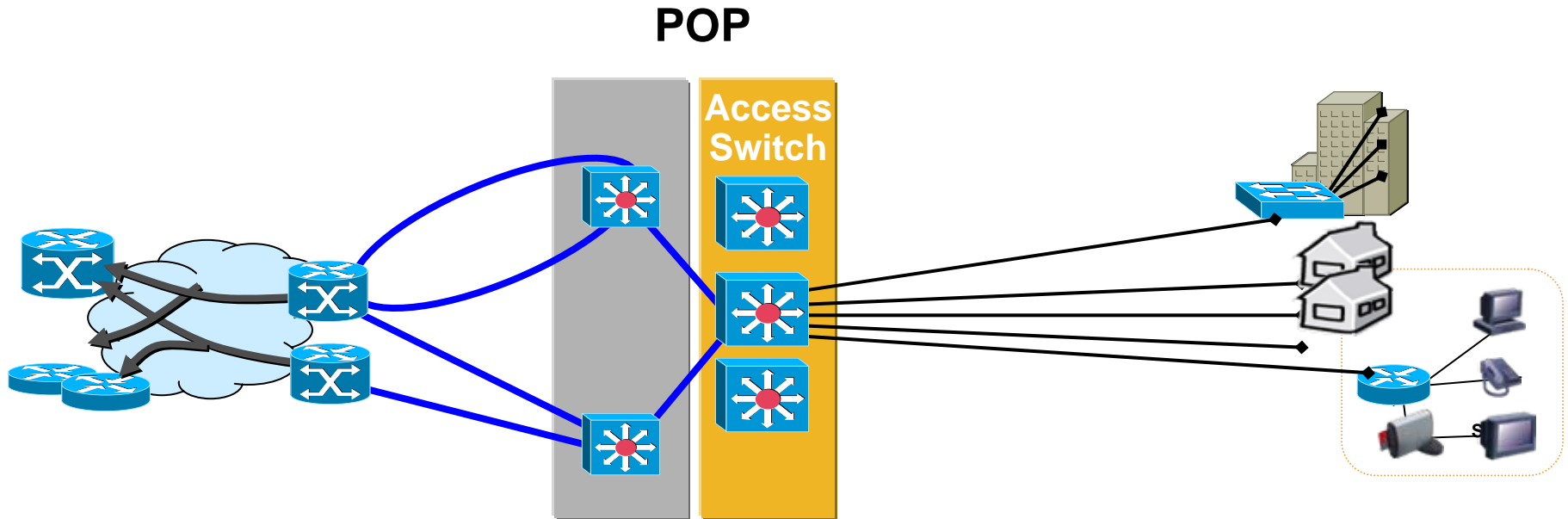
- Access to infrastructure on equal terms for Service Providers
- Customer choice of services and speeds
- Prevents monopolies
- Infrastructure sharing is possible on multiple layers

Ducts - ultimate facilities-based competition potential
technically and economically feasible?

Fibers - similar to LLU
enables competition on technology / speed
common cost-optimized passive infrastructure build

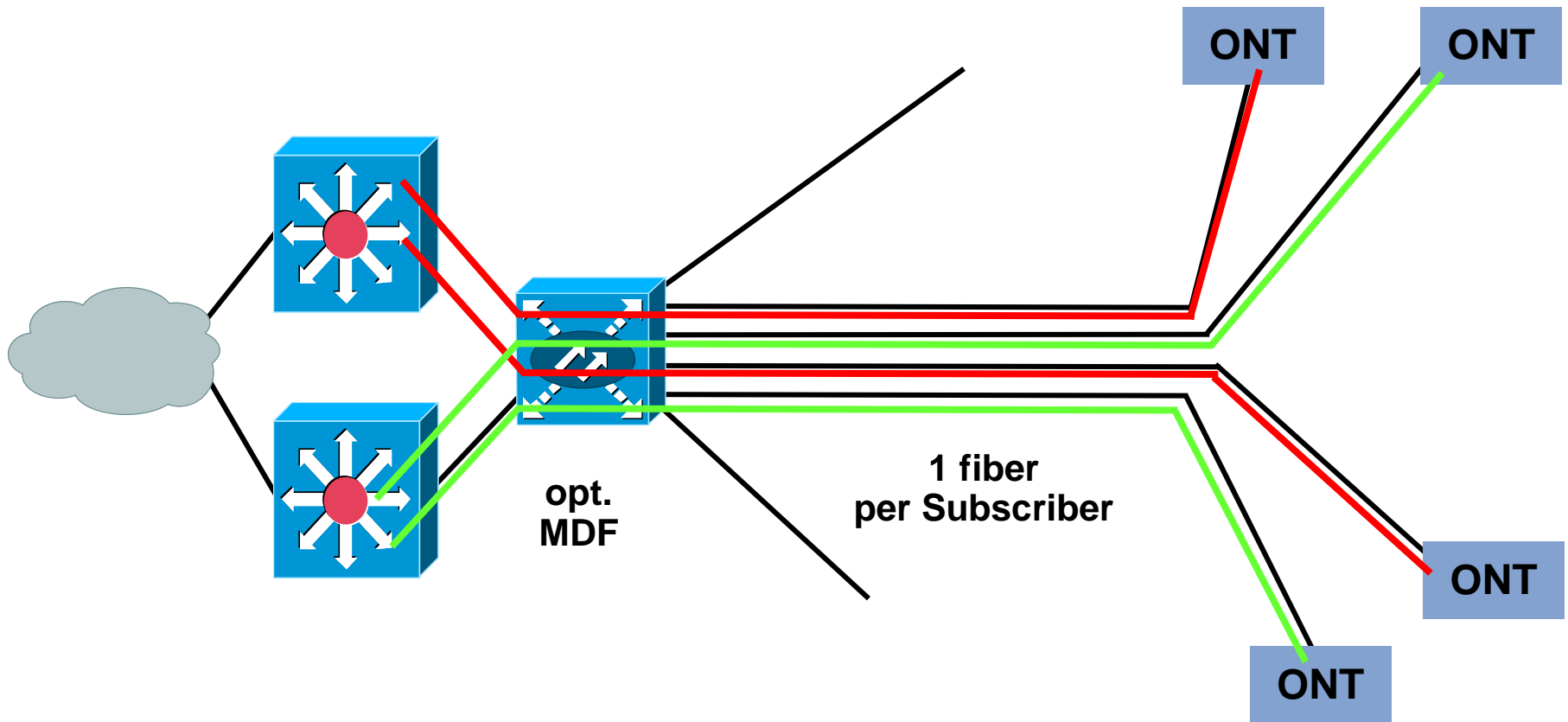
Bitstream - quick time to market and rapid innovation for
non-facilities-based SPs
no competition on technology / speed
first step on “ladder of investment”

What is Ethernet Point-to-Point?

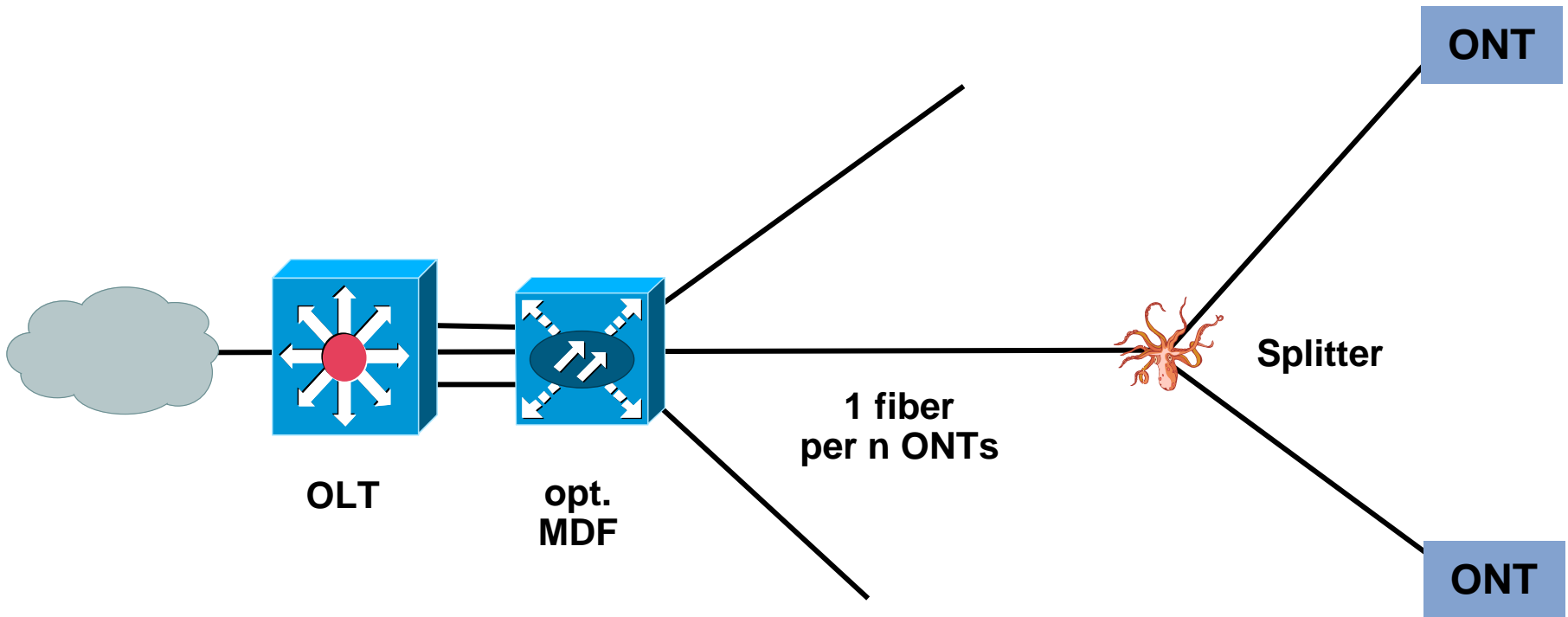


- Direct star connectivity between POP and subscriber topology similar to today's telephone access network
- Using standard Ethernet technology (FE, GE, ...) over single strand of single-mode fiber

Open fiber access is straightforward



Compare PON – no open fiber access feasible



Benefits of Ethernet point-to-point

- Simplicity
- Virtually unlimited bitrate per subscriber
- Fiber is neutral with respect to transmission technology
- Migration to higher speeds or new technologies on a per-customer basis
- Pay as you grow
- Open Access to fiber inherently embedded in the architecture

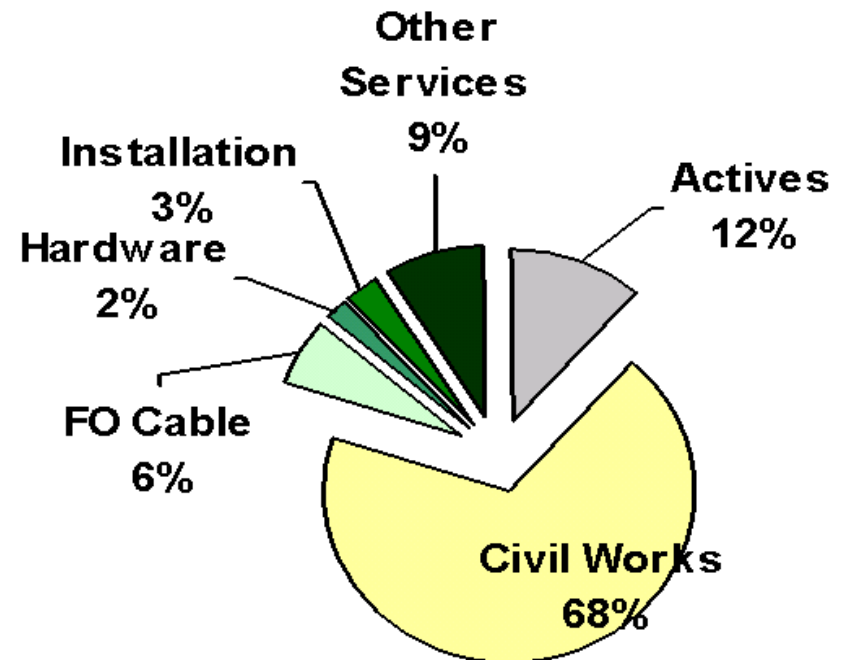
⇒ Flexible, Future Proof

Challenges for Ethernet point-to-point deployments

- Slightly more duct space required compared to PON due to higher number of fibers required
 - not relevant in greenfield deployments
 - double-check available space in ducts – surprises are almost guaranteed
- Slightly more POP space required for fiber management and active equipment
 - small price to pay for the flexibility achieved

Cost considerations

- Ethernet technology is very cost-effective due to high volume manufacturing
- Modern Ethernet switches provide high port density
- Fiber is cheap
- Very dense fiber management solutions reduce space requirements
- Only ports for paying subscribers need to be installed
=> take rate!
- Cost difference only significant where existing ducts are “just big enough” for PON => civil works for p2p



Source: Corning & FTTH Council Europe

Options for fiber infrastructure deployments

- By vertically integrated Service Provider
 - different investment cycles for passive and active infrastructure
 - high upfront cost
 - selective coverage typical
 - can be facilitated by various rights-of-way solutions:
e.g., ducts, sewers, tunnels, ...
 - example: Free*
- By Physical Infrastructure Provider
 - e.g. consortium based on public-private partnership
 - example: Amsterdam CityNet*
 - coverage not only defined by revenue expectations
 - different investment cycles handled by different organizations

Conclusion

- Point-to-point fiber deployments are
 - future-proof
 - simple
 - secure
- A point-to-point fiber access network
 - maintains its value over the lifetime of the fibers
 - allows open access to fiber to maintain competition in next-generation access networks
 - ⇒ is the default choice for most European FTTH deployments
- Open fiber access is a typical requirement for FTTH networks involving any kind of public engagement (e.g., PPP)

