

**EETT**

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# Innovation in mobile broadband

## Market performance

- data revenues growing by 40%+ p.a.
- data card sales outstripping DSL in some markets
- 3GB for less than €20
- competitive infrastructures, with clear evolution path

## Regulatory performance

- existing spectrum inflexible
- new UHF spectrum could generate €63-165bn for EU
- only 3 Member States have plans
- US ahead of EU today



# Innovation in fixed broadband

## Market performance

- 4<sup>th</sup> largest provider of retail DSL in EU.
- no clear demand case for NGA/fibre, so service innovation will be critical
- tending to monopoly infrastructure

## Regulatory performance

- no new issues
- address:
  - wholesale product definition
  - pricing
  - migration

